



July 26, 2018

TO: LOCSO Board of Directors

FROM: Greg Alex, North Coast Battalion Chief

SUBJECT: Agenda Item 6F – August 2, 2018 Board Meeting
Adopt Resolution Authorizing the Purchase of the Replacement Command Vehicle and Related Emergency Equipment

President
Vicki L. Milledge

Vice President
Marshall E. Ochylski

Directors
Charles L. Cesena
Louis G. Tornatzky
Christine M. Womack

General Manager
Renee Osborne

District Accountant
Robert Stilts, CPA

Unit Chief
Scott M. Jalbert

Battalion Chief
Greg Alex

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DESCRIPTION

The Command Vehicle is an Emergency Response Vehicle used by the Fire Department that requires immediate replacement. Staff received bids and is requesting the Board to authorize the purchase to the most responsive bidder, Downtown Ford Sales, and related emergency equipment in an amount not to exceed \$80,000.

STAFF RECOMMENDATION

This item will be approved along with the Consent Calendar unless it is pulled by a Director for separate consideration. If so, Staff recommends that the Board adopt the following motion:

Motion: I move that the Board adopt Resolution 2018-25 authorizing the purchase of a replacement Command Vehicle and related emergency equipment in an amount not to exceed \$80,000; and authorize the General Manager to execute the purchase with Downtown Ford Sales and receive the vehicle.

DISCUSSION

The current South Bay Fire Department Command Vehicle is a 2010 Ford Expedition. With Board approval, the new Command Vehicle will be designed to California State Standards to enable the Battalion Chief to respond and command a variety of incidents with the tools and resources necessary. This vehicle will be equipped with an emergency light and sound package to meet California Code for Emergency Response, as well as specialized lockers and storage units. In order to access rural/unpaved sections of Los Osos, North Coast Battalion and the State of California, it is necessary for Command Vehicle to be equipped with 4-wheel drive. This vehicle, as described, will allow for quick response to incidents that vary from local and state wildland fire response, large scale medical calls, mass casualty incidents (MCI), hazardous material response, as well as active shooter scenarios.

CAL FIRE/SLO County Fire Department generally recommends that Command Vehicles are replaced between 8 to 10 years of age. Due to the mileage and ongoing vehicle repairs, it is Staff's recommendation to replace this vehicle in FY 2018/2019.

Station 15 – South Bay Fire Station has been funding the Fund 301, Line Item 3110 Reserve for Replacement–Fire Vehicle or Equipment since approximately 2005. This Line Item is intended to fund the replacement of all South Bay Fire Department vehicles and has sufficient funds for this purchase.

After discussions with General Manager Osborne and the Emergency Services Advisory Committee at the February 21, 2017 and March 21, 2017 meetings, it was recommended that Staff prepare an adjustment to the Line Item 3110 Reserve for Replacement – Fire Vehicle or Equipment document, as well as prepare a Request for Proposal for a new Command Vehicle.

South Bay Fire Staff has been directed to design a Command Vehicle that meets the municipal needs of Los Osos, as well as CAL FIRE/SLO County Fire Department. The main goal of this directive was to allow the Battalion Chief to quickly and efficiently respond and operate the vehicle within the North Coast Battalion.

The Downtown Ford Sales quote was provided by contract from the State of California. Because of this, it is guaranteed to meet all of the requirements for a State Response Vehicle and have the features and quality that we'd expect. Furthermore, there is an assurance that the vehicle will be consistent with other State Vehicles in the CAL FIRE system, lessening out-of-service time and LOCSD costs when parts and repairs are necessary.

The Command Vehicle is expected to cost no more than \$80,000.00 total for replacement. All below quotes include a 3 year 36,000 mile Bumper-to-Bumper limited warranty, 5 years or 60,000 miles (whichever comes first) Powertrain Limited Warranty.

Staff acquired the following bids to the listed agencies with the documented responses as follows:

Command Vehicle Replacement

Dealer Name	Bid	Notes
Downtown Ford Sales (Sacramento)	\$41,225	Additional Features: Underseal Chassis, Extra Key, Privacy Glass, Cruise Control 2525, Bluetooth Factory 291M, Upgrade to XLT 2XLT.
Santa Maria Ford (Santa Maria)	\$40,292	
Jim Burke Ford (Bakersfield)	\$39,717	Additional Feature: Skid Plates

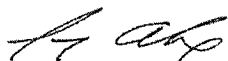
FINANCIAL IMPACT

It is estimated that the cost of a new Command Vehicle that will meet the needs of Station 15 - South Bay Fire in regards to maneuverability, storage capacity, updated technology and overall reliability will not exceed \$80,000.

Sufficient funds are available in Fund 301 Line Item 3110 *Reserve for Replacement–Fire Vehicle or Equipment* to cover the replacement cost of the Command Vehicle.

Sincerely,

Scott Jalbert, Unit Chief
CAL FIRE / SLO County Fire Department



By Greg Alex, North Coast Battalion Chief
CAL FIRE / SLO County Fire Department

Attachments:

- LOCSD Resolution No. 2018-25 (1 pg.)
- Vehicle Quotes (3) (8 pgs.)

RESOLUTION NO. 2018-25

**A RESOLUTION OF THE BOARD OF DIRECTORS
OF THE LOS OSOS COMMUNITY SERVICES DISTRICT
AUTHORIZING THE PURCHASE OF A REPLACEMENT COMMAND VEHICLE**

WHEREAS, the Los Osos Community Services District is formed and operating in accordance with California Government Code Section 61100 et seq. to provide fire protection services, rescue services, hazardous material emergency response services in the same manner as a fire protection district, formed pursuant to the Fire Protection District Law, Part 2.7 (commencing with Section 13800) of Division 12 of the Health and Safety Code; and

WHEREAS, the District has developed a replacement schedule and reserve funding source for its critical vehicles and equipment within the Fire Department; and

WHEREAS, the District under its contract with CAL FIRE is required to replace its critical vehicles and equipment according to a reasonable replacement schedule, and if vehicle maintenance costs paid by the County Fire Department exceed a reasonable amount annually, then the District may be required to purchase replacement vehicles in advance of budgeted replacement schedules; and

WHEREAS, the District's command vehicle has been in a state of disrepair and out of service an unacceptable number of times over the past five years; and

WHEREAS, the frequency, complexity and severity of the failures of the command vehicle have been increasing exponentially in the past 36 months; and

WHEREAS, delay in replacement of the command vehicle is and will continue to negatively affect the quality of emergency response services provided by the Battalion Chief; and

WHEREAS, CAL FIRE staff and District management agree, and have recommended to and received a Board recommendation of vehicle replacement approval from the District Emergency Services Advisory Committee, with vehicle funding recommended to be allocated from the Fire Vehicle or Equipment Replacement Reserve; and

NOW THEREFORE BE IT RESOLVED that the Los Osos Community Services District Board of Directors authorizes the General Manager to sign the associated purchase order.

On the motion of Director _____, seconded by Director _____,
and on the following roll call vote, to wit:

Ayes: _____
Nays: _____
Absent: _____
Conflicts: _____

The foregoing resolution is hereby passed, approved, and adopted by the Board of Directors of the Los Osos Community Services District this 2nd day of August 2018.

Vicki Milledge
President, Board of Directors
Los Osos Community Services District

ATTEST:

APPROVED AS TO FORM:

Renee Osborne
General Manager and Secretary to the Board

Roy Hanley
District Legal Counsel

Downtown Ford Sales

Quote #1

THIS IS YOUR QUOTE

Quote #

5402

DOWNTOWN FORD SALES
 525 N16th Street, Sacramento, CA. 95811
 916-442-6931 fax 916-491-3138

QUOTE

Customer

Name Los Osos Community Services District Date 7/26/2018
 Address 2122 9th Street Suite 102
 City Los Osos State CA Zip 93402 Rep Pat
 Phone _____ FOB SACRAMENTO

Qty	Description	Unit Price	TOTAL
1	New Ford F250 Crewcab 4X4 W2B State of California contract 1-18-23-20A CLIN #24	\$27,445.00	\$27,445.00
1	Electronic locking rear axle 2AXL	\$389.00	\$389.00
1	Upgrade to XLT 2XLT	\$4,897.00	\$4,897.00
1	All terrain tires 2TBM	\$167.00	\$167.00
1	Blind spot info system 260B	\$546.00	\$546.00
1	Bluetooth-factory SYNC 291M	\$853.00	\$853.00
-1	Carpet delete 2166	\$41.00	(\$41.00)
1	Cruise control 2525	\$238.00	\$238.00
1	Reverse sensing system 276R	\$248.00	\$248.00
1	Running boards 218B	\$375.00	\$375.00
1	Trailer tow camera system 2873	\$834.00	\$834.00
1	Upfitter switches 266S	\$167.00	\$167.00
1	Voice activated Navigation 221N	\$693.00	\$693.00
1	Privacy glass ULTRA	\$375.00	\$375.00
1	Underseal chassis SHOP	\$399.00	\$399.00
1	Extra key 0PKY	\$299.00	\$299.00
1	Doc Fee	\$80.00	\$80.00
SALES TAX CALCULATED AT 7.25% County Tax BASED ON REGISTRATION ADDRESS			

Payment Details

- Cash
- Check
- Credit Card

Name _____
 CC # _____
 Expires _____

SubTotal	\$37,964.00
Delivery	\$500.00
Taxes	\$2,752.39
CA Tire Tax	\$8.75
TOTAL	\$41,225.14

Office Use Only

\$500 DISCOUNT WITH PAYMENT IN 20 DAYS

SIGNATURE _____ DATE _____

Santa Maria Ford

Quote #2

From: Kurt Rodriguez [mailto:krodriguez@santamariaford.com]
Sent: Wednesday, May 30, 2018 9:58 AM
To: Harmony Brown <hbrown@losososcscsd.org>
Subject: FW: 2018 Ford F250 4x4 Crewcab quote

Harmony, I also want to make sure you know the truck below comes standard with the xlt package the following features:

Power windows / locks
AC
Power mirrors
Cruise control / tilt wheel
Aluminum wheels

Thanks,

Kurt Rodriguez

Commercial Fleet Sales Manager

Santa Maria Ford

(805)868-0375 Direct

From: Kurt Rodriguez
Sent: Tuesday, May 29, 2018 7:23 PM
To: 'Harmony Brown'
Subject: RE: 2018 Ford F250 4x4 Crewcab quote

Hello Harmony,

We can provide you with the following truck:

2019 Ford F250 Crew Cab XLT 4X4 with the 6.2L V8 gas motor short bed
3.73 e locking dif
Carpet delete option
Platform running boards
Navigation system
Sync 3
Skid plates
110v/400w outlet
HD sat radio
Blind spot (BLIS) system
Upfitter switches
Rev sensor system
Back up camera
Rear Center high mount camera system (873 option)
Third key option
Tinted glass

Note: We do not offer under seal option

Los Osos CSD price: \$37568.72

Tax 7.25% \$2723.73

Total delivered price \$40,292.45

This truck would need to be ordered as a 2019 model and would be delivered at end of August.

Thanks,

Kurt Rodriguez

Commercial Fleet Sales Manager

Santa Maria Ford

(805)868-0375 Direct

Jim Burke Ford

Quote #3

CNGP530
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VEHICLE ORDER CONFIRMATION

07/09/18 18:10:31

Dealer: F71439

2019 F-SERIES SD

Page: 1 of 2

Order No: 0000 Priority: J4 Ord FIN: KA049 Order Type: 5B Price Level: 925

Ord PEP: 603A Cust/Flt Name: LOS OSOS COMM PO Number:

RETAIL

RETAIL

W2B	F250 4X4 CREW/C	\$44655	18B	PLAT RUNNING BD	\$445
	160" WHEELBASE			10000# GVWR PKG	
Z1	OXFORD WHITE		21N	NAVIGATION SYS	570
3	40/20/40 CLOTH		39D	HD SAT DIGITAL	NC
S	MEDIUM EARTH GR		41P	SKID PLATES	100
603A	PREF EQUIP PKG		425	50 STATE EMISS	NC
	.XLT TRIM		43C	110V/400W OUTLT	NC
	.TRAILER TOW PKG		512	SPARE TIRE/WHL2	NC
	.AMFM/MP3/CLK				
996	.6.2L EFI V8 ENG	NC	TOTAL BASE AND OPTIONS 50255		
44S	6-SPD AUTOMATIC	NC	TOTAL 50255		
TDX	LT275/70BSWAT18	165	*THIS IS NOT AN INVOICE*		
X4M	4.30 ELOCKING	390			

* MORE ORDER INFO NEXT PAGE *

F8=Next

F3/F12=Veh Ord Menu

166 CARPET DELETE (50)

F1=Help

F2=Return to Order

F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QD05471

VEHICLE PRICE	\$36,917.00
DOC	\$80.00
TAX 7.25%	\$2,682.28
LICENSE	\$0.00
FILING FEE	\$29.00
TIRE FEE	\$8.75
TOTAL	\$39,717.03

CNGP530

VEHICLE ORDER CONFIRMATION

07/09/18 18:10:57

==>

Dealer: F71439

2019 F-SERIES SD

Page: 2 of 2

Order No: 0000 Priority: J4 Ord FIN: KA049 Order Type: 5B Price Level: 925

Ord PEP: 603A Cust/Flt Name: LOS OSOS COMM PO Number:

RETAIL

RETAIL

60B BLIS \$540

TOTAL

\$50255

JACK

THIS IS NOT AN INVOICE

65B TRLR CAM *CSTIA 375

66S UPFITTER SWTCH 165

67D XTR HVY DTY ALT NC

76R REV VEH AID SEN 245

874 UTMTE TOW CAM 710

913 SYNC 3 450

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 1495

TOTAL BASE AND OPTIONS 50255

F7=Prev

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F5=Add to Library

S005 - INQUIRY IS COMPLETE.

QD05471