



CAL FIRE
San Luis Obispo
County Fire Department

635 N. Santa Rosa • San Luis Obispo, CA 93405
Phone: 805.543.4244 • Fax: 805.543.4248
www.calfireslo.org

Scott M. Jalbert, Unit Chief

May 7, 2020

TO: LOCSD Board of Directors
FROM: John Owens, Division Chief
SUBJECT: **Agenda Item 6F – May 7, 2020 Board Meeting**
Approve Updated Purchase Price of Fire Engine

DESCRIPTION:

This staff note requests permission to purchase New Fire Engine for Station 15 – South Bay. Previously the amount of \$695,000 was approved but did not include tax or additional equipment needed.

STAFF RECOMMENDATION:

This item will be approved along with the Consent Calendar unless it is pulled by a Director for separate consideration. If so, Staff recommends that the Board adopt the following motion:

Motion: I Move to Direct Staff to Purchase One Spartan Fire Engine with Supporting Equipment from the Vehicle Replacement 9085 Budget, not to exceed \$710,000.

DISCUSSION:

The current South Bay Fire Department Medic Engine 215 is a 1997 Pierce. CAL FIRE/SLO County Fire Department generally recommends that fire engines are replaced between 15 to 20 years of age. With the replacement of the Pierce Engine we will move Medic Engine 15, which is a 2013 Spartan Metro Star, into the reserve position.

Currently, Station 15 – South Bay has been funding a Los Osos CSD Vehicle Sinking Fund since approximately 2005. The amount is currently budgeted in Fund 301, line item 9085. There are adequate reserves in the Fire Fund to fund this purchase. A schedule titled the Los Osos CSD Vehicle Sinking Fund Schedule has been used to track when vehicles purchases should be made. The next engine purchase is scheduled in 2034.

FINANCIAL IMPACT:

Staff has been anticipating the purchase of a fire engine since the Vehicle Sinking Fund Schedule was created in 2012. Staff expects a total purchase amount not to exceed \$710,000.

Respectfully Submitted,

John Owens

By John Owens, Division Chief
CAL FIRE / San Luis Obispo County Fire Department

Encl: L.N. CURTIS Quotations (10 pages)
HGAC Worksheet (1 page)



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-19

Date Prepared:

1/23/2019

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.

Buying Agency:	Los Osos	Contractor:	Fire Apparatus Solutions
Contact Person:	Robert Gorman	Prepared By:	Scott Beck
Phone:	805-773-7050	Phone:	402-719-1242
Fax:		Fax:	N/A
Email:	Robert.Gorman@fire.ca.gov	Email:	scottfasfire@gmail.com

Product Code:	FS19EEC09	Description:	Pumper, Midship, 1250 GPM, Aluminum Body, Spartan Metro Star, 4-Door, Tilt Cab, Single Axle
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: 421298

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
1 - Gladiator Cab IPO Metro Star	29741	297 - Mechanical Seals	670
25 - Cab Roof Trench	10442	298 - Upgrade to Hale TPM	6835
27 - Add Multiplex Control Screen	2168	305 - Foam System that Flows 2-5 GPM of Concentrate	14100
28 - Cab and Body to be Multiplexed	1997	311 - Single Foam Tank Refill System - Waterous/Hale/Foam F	3165
43 - Engine Block Heater	860	313 - 1 Auxiliary Pump, Waterous, E511-C	20141
72 - Change front wheels to aluminum	802	322 - Thermal Relief Valve	1361
73 - Change rear wheels to aluminum (per axle)	1756	350 - Add Deck Gun	3572
77 - Hub and Lug Nut Covers - Single	340	353 - Booster Reel	5963
105 -Q2 Siren	2598	401 - Dual Arm Ladder Rack	9780
108 - Bumper Tow Eyes - 2"	678	670 - Directional Light - LED	2360
167 - Upgrade Alternator to 360 A	1063	Subtotal From Additional Sheet(s):	32024
269 - 1500 GPM Midship IPO 1250 Midship	6677	Subtotal B:	159093

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Upgrade Engine to 500 HP X12 w/4000 Series Allison	11043		
		Subtotal From Additional Sheet(s):	
		Subtotal C:	11043

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). **For this transaction the percentage is:** 2%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C):

Quantity Ordered:	1	X Subtotal of A + B + C:	591434	=	Subtotal D:	591434
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E. H-GAC Order Processing Charge (Amount Per Current Policy): Subtotal E: 2000

F. Trade-Ins / Special Discounts / Other Allowances / Freight / Installation / Miscellaneous Charges

Description	Cost	Description	Cost
California Tax 7.25% \$42,878.97 per unit	42,878.97		
		Subtotal F:	42878.97

Delivery Date: **G. Total Purchase Price (D+E+F):** 636312.97

Ph: 510-839-5111
 TF: 800-443-3556
 Fax: 510-839-5325
oaksales@lncurtis.com
 DUNS#: 00-922-4163



Pacific North Division
 185 Lennon Lane Suite 110
 Walnut Creek, CA 94598
www.LNCURTIS.com
 Quotation No. 151655

Quotation

CUSTOMER:

Los Osos Community Service
 District South Bay Fire
 Teddy Borja
 2315 Bayview Heights Drive
 Los Osos CA 93402

SHIP TO:

South Bay Fire Department
 2315 Bayview Heights Dr
 Los Osos CA 93402

QUOTATION NO.	ISSUED DATE	EXPIRATION DATE
151655	04/27/2020	06/26/2020

SALESPERSON	CUSTOMER SERVICE REP
Trevor Murphy tmurphy@lncurtis.com 408-314-3789	Trevor Murphy tmurphy@lncurtis.com 408-314-3789

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
	Neal Moriarty	C33451	Net 30	FR

F.O.B.	SHIP VIA	DELIVERY REQ. BY
SP	Best Way	

NOTES & DISCLAIMERS

THANK YOU FOR THIS OPPORTUNITY TO QUOTE. WE ARE PLEASED TO OFFER REQUESTED ITEMS AS FOLLOWS. IF YOU HAVE ANY QUESTIONS, NEED ADDITIONAL INFORMATION, OR WOULD LIKE TO PLACE AN ORDER, PLEASE CONTACT YOUR SALESPERSON OR CUSTOMER SERVICE REP AS NOTED ABOVE.

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	20	EA	A017-050S4HC2A01 5NRE BULLDOG	1.75X50' CPLD 1.5NH GREEN HI-COMBAT II DJ ATTACK HOSE	\$329.00	\$6,580.00
2	3	EA	BULLDOG HOSE CUSTOM	AS BELOW: A017-010S4HC2A015NRE	\$139.00	\$417.00
3	2	EA	ELKHART CUSTOM	AS BELOW: 0033XD0F-020100070A	\$445.00	\$890.00
4	1	EA	ELKHART CUSTOM	AS BELOW: 0069XD0F-030100070A	\$569.00	\$569.00
5	1	EA	ELKHART CUSTOM	AS BELOW: 0034XD0F-010101070A	\$879.00	\$879.00
6	1	EA	ELKHART CUSTOM	AS BELOW: 1" SB TIP	\$135.00	\$135.00

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LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
7	1	EA	ELKHART CUSTOM	AS BELOW: 1-1/8" SB TIP	\$135.00	\$135.00
8	1	EA	ELKHART CUSTOM	AS BELOW: 1-1/4" SB TIP	\$135.00	\$135.00

DUNS NUMBER: 009224163
SIC CODE: 5099
FEDERAL TAX ID: 94-1214350

THIS PRICING REMAINS FIRM UNTIL 06/26/2020. CONTACT US FOR UPDATED PRICING AFTER THIS DATE.

Subtotal	\$9,740.00
Tax Total	\$706.15
Transportation*	\$0.00
*(to be added when order ships)	
Total	\$10,446.15

[View Terms of Sale and Return Policy](#)

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 Quotation No. 146799

Quotation

CUSTOMER:	SHIP TO:	QUOTATION NO.	ISSUED DATE	EXPIRATION DATE
Los Osos Community Service District South Bay Fire Teddy Borja 2315 Bayview Heights Drive Los Osos CA 93402	South Bay Fire Department 2315 Bayview Heights Dr Los Osos CA 93402	146799	03/11/2020	05/10/2020
		SALESPERSON	CUSTOMER SERVICE REP	
		Trevor Murphy tmurphy@lncurtis.com 408-314-3789	Trevor Murphy tmurphy@lncurtis.com 408-314-3789	

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
	Robert Gorman	C33451	Net 30	FR

F.O.B.	SHIP VIA	DELIVERY REQ. BY
DEST	Best Way	

SPECIAL INSTRUCTIONS
 **FR-GPO CONTRACT #00000170

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 TRANSPORTATION IS INCLUDED IN BELOW PRICING.

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	1	EA	5760N25N	57 6NHFLHX2.5NHFLH DOUBLE FEMALE SWIVEL ADAPTER	\$199.00	\$199.00
2	1	EA	5760N45N	57 6NHFLHX4.5NHFLH DOUBLE FEMALE SWIVEL ADAPTER	\$204.00	\$204.00
3	1	EA	5760N40N	57 6NHFLHX4NHFLH DOUBLE FEMALE SWIVEL ADAPTER	\$204.00	\$204.00
4	1	EA	3740N25N	37 4NHFRLX2.5NHM ADAPTER	\$55.00	\$55.00
5	2	EA	3515N15N	35 1.5NHFRLX1.5NHFRL DOUBLE FEMALE SWIVEL ADAPTER	\$22.00	\$44.00
6	2	EA	3615N15N	36 1.5NHMX1.5NHM ROCKER LUG DOUBLE MALE ADAPTER	\$13.00	\$26.00
7	1	EA	78R20P25N	BR37RL 2NPSHFRLX2.5NHM CAST BRASS ADAPTER	\$80.00	\$80.00
8	1	EA	75R15P15N	BR37RL 1.5NPSHFRLX1.5NHM CAST BRASS ADAPTER	\$35.00	\$35.00

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LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
9	1	EA	RED HEAD BRASS CUSTOM	AS BELOW: BR36H 1.5NPSHM X 1.5NHM	\$46.00	\$46.00
10	1	EA	22000680 PARA	30" HOOLIGAN TOOL FORGED STEEL	\$303.05	\$303.05
11	1	EA	32FF-6 FIRE AXE	32" 6# POLISHED FLATHEAD FIREFIGHTER AXE WITH FIBERGLASS HANDLE	\$243.90	\$243.90
12	1	EA	IRS125 RBFAB	MILWAUKEE IRON SLING	\$61.13	\$61.13
13	1	EA	28PF-6 FIRE AXE	28" 6# POLISHED PICKHEAD FIREFIGHTER AXE WITH FIBERGLASS HANDLE	\$243.90	\$243.90
14	1	EA	SCBP FIRE AXE	6# PICKHEAD AXE OVERSIZED LEATHER SCABBARD AND BELT	\$179.73	\$179.73
15	1	EA	0390MC HKP	GEN PURPOSE CUTTER 36"	\$140.00	\$140.00
16	2	EA	FFSHOSS38 FSS COUNCIL	FOREST FIRE SHOVEL, 38" ASH HANDLE, MEETS USFS SPECIFICATION	\$64.00	\$128.00
17	2	EA	MT48 FSS COUNCIL	MCLEOD TOOL, 48" HANDLE FOREST SERVICE SPEC 5100-353D	\$77.00	\$154.00
18	2	EA	38PE136 FSS COUNCIL	3.75# PULASKI TOOL W/ 36" WOOD HNDL, FSS	\$89.00	\$178.00
19	1	EA	69115 NUPLA	ES2D CLASSIC EASTERN SCOOP, #2 BLADE, 27" HANDLE WITH D- GRIP	\$54.00	\$54.00
20	1	EA	430201 CMC	ORANGE #2 ROPE BAG * CAPACITY 150 - 200' 1/2" ROPE	\$76.50	\$76.50
21	1	EA	430202 CMC	BLUE #2 ROPE BAG * CAPACITY = 150 - 200' 1/2" ROPE	\$76.50	\$76.50
22	2	EA	770401 CMC	ORA HEAVY RESCUE ORGANIZER	\$120.00	\$240.00
23	12	EA	300221 CMC	PROSERIES BRITE ALU SCREW-LOCK D CARABINER	\$40.00	\$480.00
24	2	EA	201040 CMC	BLA PROSERIES 3'-7' VARIABLE ANCHOR STRAP	\$80.00	\$160.00
25	15	FT	200106 CMC	1" GREEN TUBULAR WEBBING 3 X 5' LENGTHS	\$0.40	\$6.00
26	36	FT	200107 CMC	1" YELLOW TUBULAR WEBBING 3 X 12' LENGTHS	\$0.40	\$14.40
27	45	FT	200102 CMC	1" BLUE TUBULAR WEBBING 3 X 15' LENGTHS	\$0.40	\$18.00

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28	60	FT	200101 CMC	1" ORANGE TUBULAR WEBBING 3 X 20' LENGTHS	\$0.40	\$24.00
29	75	FT	200103 CMC	1" RED TUBULAR WEBBING 3 X 25' LENGTHS	\$0.40	\$30.00
30	3	EA	300461 CMC	3-3/4"X1/2" RED SINGLE PROSERIES PULLEY	\$157.50	\$472.50
31	2	EA	341103 CMC	RED ASCENDER	\$89.10	\$178.20
32	1	EA	300610 CMC	RED ALUMINUM ANCHOR PLATE	\$59.00	\$59.00
33	1	EA	294030 CMC	MED PROSERIES EDGE GUARD	\$34.20	\$34.20
34	1	EA	430105 CMC	BLACK #1 ROPE BAG * CAPACITY = 50 - 120' 1/2" ROPE	\$54.00	\$54.00
35	1	EA	294044 CMC	16X10" ULTRA PRO 4 EDGE PROTECTOR	\$124.20	\$124.20
36	1	EA	724104 CMC	STRETCHER COVER	\$214.20	\$214.20
37	1	EA	A411 AMEREX	20# ABC EXTINGUISHER	\$149.00	\$149.00
38	2	EA	250 AMEREX	2.5 GALLON AFFF FOAM EXTINGUISHER	\$179.00	\$358.00
39	2	EA	105258 HSP	18" .063 ALUMINUM HIGH-INTENSITY STOP/SLOW PADDLE WITH 12" PLASTIC HANDLE	\$53.90	\$107.80
40	1	CS	0730 ORION	30-MINUTE RED FUSEE, NO SPIKE OR STAND, 36 PER	\$115.06	\$115.06
41	1	CS	4100 ORION	10-MINUTE BACKFIRE TORCH, 72 PER	\$241.22	\$241.22
42	3	EA	00150001 AKR	# 15 Hydrant/Spanner Wrench (00150004)	\$88.00	\$264.00
43	3	EA	04480001 AKR	448 2-Wrench Holder with 2ea. #10 wrenches	\$187.20	\$561.60
44	2	EA	00100001 AKR	# 10 11" Aluminum universal spanner wrench (00100008)	\$40.00	\$80.00
45	2	EA	00190001 AKR	# 19 Universal suction spanner wench 18.75" (00190008)	\$134.40	\$268.80
46	1	EA	FF1S TIMBERLINE	FIREFIGHTERS SHUT-OFF CLAMP FOR SINGLE-JACKET SYNTHETIC AND CANVAS HOSE UP TO 1-3/4" DIAMETER	\$201.00	\$201.00
47	1	EA	H60 HEBERT	6" HOSE CLAMP	\$457.50	\$457.50
48	3	EA	10780001 AKR	QUICKFIT SPRINKLER SHUTOFF (00780008)	\$60.80	\$182.40
49	3	EA	HP3-2501-BK WOLFPACK	WILDLAND PROGRESSIVE HOSE PACK, HOLDS 3ea 1.5X100' LENGTHS, OR 1" HOSE	\$165.00	\$495.00
50	1	EA	M2002 SHELTER	REGULAR SIZE FOREST FIRE SHELTER, WITH POUCH AND PLASTIC LINER	\$369.00	\$369.00

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51	1	EA	M2002LR SHELTER	LARGE SIZE FOREST FIRE SHELTER, WITH POUCH AND PLASTIC LINER	\$439.00	\$439.00
52	1	EA	1-PMP-1 PND	PLUG N DIKE PREMIX, 1 LBS JAR	\$19.00	\$19.00
53	1	EA	QRD2 ZICO	QUICK RELEASE STRAPLESS CYLINDER BRACKET	\$261.72	\$261.72
54	6	EA	1004-B PERF ADV	BLACK STRAP HANDLELOK	\$37.95	\$227.70
55	6	PR	1001 PERF ADV	HOOKLOK WITH PT HARDWARE, 2-PER.	\$31.30	\$187.80
56	6	EA	K5060-B PERF ADV	Black ext. super adjustamount kit	\$69.30	\$415.80
57	6	EA	K5006-B PERF ADV	BLACK ADJUSTAMOUNT KIT	\$46.50	\$279.00
58	6	EA	K5050-B PERF ADV	SUPER ADJUSTAMOUNT KIT WITH BLACK STRAP	\$57.90	\$347.40
59	72	EA	1212-34 TUR	BLA 1'X1'X.75" COMPARTMENT TILE 36 PER CASE	\$5.22	\$375.84
60	1	EA	724104 CMC	STRETCHER COVER	\$214.20	\$214.20
61	2	EA	K5035FL PERF ADV	HEAVY RESCUE BASE MOUNTKIT FASTLOK YELLOW STR	\$213.70	\$427.40
62	1	EA	QM-RB-1 ZICO	QUIC-MOUNT HORIZONTAL RAM BRACKET	\$162.78	\$162.78
63	2	EA	C & S SUPPLY CUSTOM	AS BELOW: **GENFO45-PRO	\$289.00	\$578.00

DUNS NUMBER: 009224163
 SIC CODE: 5099
 FEDERAL TAX ID: 94-1214350

THIS PRICING REMAINS FIRM UNTIL 05/10/2020. CONTACT US FOR UPDATED PRICING AFTER THIS DATE.

Subtotal	\$12,626.43
Tax Total	\$915.42
Transportation	\$0.00
Total	\$13,541.85

[View Terms of Sale and Return Policy](#)

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Pacific North Division
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 Quotation No. 146790

Quotation

CUSTOMER:	SHIP TO:	QUOTATION NO.	ISSUED DATE	EXPIRATION DATE
Los Osos Community Service District South Bay Fire Teddy Borja 2315 Bayview Heights Drive Los Osos CA 93402	South Bay Fire Department 2315 Bayview Heights Dr Los Osos CA 93402	146790	03/11/2020	05/10/2020
		SALESPERSON	CUSTOMER SERVICE REP	
		Trevor Murphy tmurphy@lncurtis.com 408-314-3789	Trevor Murphy tmurphy@lncurtis.com 408-314-3789	

REQUISITION NO.	REQUESTING PARTY	CUSTOMER NO.	TERMS	OFFER CLASS
	Robert Gorman	C33451	Net 30	FR

F.O.B.	SHIP VIA	DELIVERY REQ. BY
DEST	Prepaid	

SPECIAL INSTRUCTIONS
 FR-GPO CONTRACT #00000170

NOTES & DISCLAIMERS

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TRANSPORTATION IS INCLUDED IN BELOW PRICING.

LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
1	6	EA	2F06X50W07GHB AAH	5/8X50' CPLD .75GHT CB White SJ QUIK DRAW HOSE	\$47.60	\$285.60
2	3	EA	187II1X100YFI NAFH	1X100' CPLD 1NPSH YEL187SPEC TYPE II SJ HOSE	\$138.00	\$414.00
3	6	EA	187II15X100YFN NAFH	1.5X100' CPLD 1.5NH YEL 187SPEC TYPE II SJ HOSE	\$149.00	\$894.00
4	2	EA	187II15X50YFN NAFH	1.5X50' CPLD 1.5NH YEL 187SPEC TYPE II SJ HOSE	\$91.00	\$182.00
5	16	EA	PT25X50OEN NAFH	2.5X50' CPLD 2.5NH ORA PT800 POLY- TUFF DJ HOSE	\$187.00	\$2,992.00
6	2	EA	HSH-30-25NH-10 HAR	3X10' CPLD 2.5NHFLHX2.5NHMRL BLACK FLEX-LITE SUCTION HOSE	\$175.00	\$350.00
7	2	EA	HTBS-25NH HAR	2.5NH BARRELL STRAINER, RIGID	\$159.80	\$319.60

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LN	QTY	UNIT	PART NUMBER	DESCRIPTION	UNIT PRICE	TOTAL PRICE
8	2	EA	NORTH AMERICAN FIRE HOSE CUSTOM	AS BELOW: PT4X25Y4EN 4X25' CPLD 4NH YELLOW PT800 POLY- TUFF DJ HOSE	\$299.00	\$598.00
9	2	EA	PT3X25YEN NAFH	3X25' CLPLD 2.5" NH YELLOW PT800 POLY-TUFF DJ HOSE	\$179.00	\$358.00
10	4	EA	D1024 TFT	1NH TWISTER 10/24GPM NOZZLE TIP	\$57.00	\$228.00
11	1	EA	D75DRID TFT	1NPSHF X 1NPSHM BALL VALVE SHUTOFF- RIGID	\$134.00	\$134.00
12	1	EA	BBGHID TFT	1NPSH ULTIMATIC NOZZLE WITH GRIP 10-125GPM	\$729.00	\$729.00
13	1	EA	HM792-UKIT	FOLDING PISTOL GRIP KIT, ULTIMATIC * INSTALLED ON ABOVE NOZZLES	\$180.00	\$180.00
14	1	EA	XXC52HE25MD12A TFT	BLITZFIRE HE MONITOR PACKAGE WITH HIGH ANGLE OPTION * CONSISTING OF : *2-2.5NH BLITZFIRE PORTABLE BASE WITH STRAP * HIGH ANGLE OPTION *XXB BLITZFIRE STORAGE BRACKET *MST3NJ 2.5NH 3-STACKED TIPS: 1.5", 1.25", & 1" *MD12A 2.5NH MAX-FORCE NOZZLE	\$3,799.00	\$3,799.00
15	1	EA	274085000 HURST	R421E EDRAULIC 2 RAM PACKAGE- CONSISTING OF 1- R421E2 RAM 1- 110V CHARGER 2- EXL BATTERIES .	\$8,199.00	\$8,199.00
16	1	EA	272080910 HURST	EDRAULIC DC BANK CHARGER	\$1,499.00	\$1,499.00
17	3	EA	272085410 HURST	EXL EXTENDED LIFE BATTERY- F/ EDRAULIC	\$509.00	\$1,527.00

DUNS NUMBER: 009224163
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Subtotal	\$22,688.20
Tax Total	\$1,644.89
Transportation	\$0.00
Total	\$24,333.09

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